

## SBA Proposes New Rule Changes for the HUBZone Program



*By Robb Wong, SBA Official,*

The U.S. Small Business Administration recently proposed new regulations to make it easier for small businesses to understand and comply with the Historically Underutilized Business Zone (HUBZone) Program's requirements.

These proposed changes will make the program a more attractive avenue for procuring agencies. While the 8(a) Business Development Program has been an integral part of SBA's history, the HUBZone Program has the potential to be just as popular.

The problem with existing HUBZone rules and regulations is that compliance is often difficult to achieve and maintain and can change almost without warning – thereby rendering a company ineligible due to no significant fault of the business owner or its employees. Worse – this uncertainty erodes the confidence of the government buyer to use the program.

Two of the main challenges with compliance are: 1) the continuous and unpredictable movement of where a HUBZone is actually located; and 2) maintaining a mix of total employees of which at least 35% reside in a HUBZone. What makes this worse – these two challenges are often conflated.

The public is invited to read the Federal Register notice. Download Adobe Reader to read this link content, which contains details about the proposed changes, and comment on the proposed new rules. The deadline for public comment is December 31, 2018.

The SBA is proposing three changes to the HUBZone program requirements:

### 1. Freezing the HUBZone maps until 2020 and then update the maps every 5 years

- This will allow a HUBZone-certified company to rely on having a compliant business location until after 2020, and then the maps will be updated every 5 years.
- HUBZone employees (as long as they maintain residence) are qualified until after 2020.
- SBA regulations also allow HUBZone companies up to three additional years to move to a new HUBZone location if the Census Tract/HUBZone loses its designation, so the HUBZone firm and its employees effectively have until 2023 or later to enjoy HUBZone certification without having to move.

With the maps being updated every 5 years and the redesignation period being 3 years, that's eight total years – almost as long as the 8(a) certification, which is nine years. And if you're an 8(a) firm, now you have two certifications. That will increase a company's federal contracting opportunities.

### 2. Amend "35% rule" regarding mixture of HUBZone/Non-HUBZone employees.

- Under the proposed change, an employee must reside in a qualified HUBZone for a specific and uninterrupted period of time and be hired by a HUBZone firm before the employee will count towards the 35% mix of HUBZone/Non-

HUBZone employees. After that period of continuous residence in a qualified HUBZone, the employee will always count as a HUBZone employee for that HUBZone firm as long as he/she remains employed by the HUBZone firm, even if the employee moves to a non-HUBZone area or the employee's residence loses its HUBZone status.

- This is meant to address the problem with the current rules, which incentivize a HUBZone firm to fire an employee because he or she moves to a non-HUBZone location or their residence loses its HUBZone status.

### 3. Fix the eligibility requirement for awards.

- SBA proposes to change the existing requirement that a HUBZone company must be compliant at the time of bid and also at the time of award. The government can take months if not years to award a contract. A firm cannot possibly know when the government will award a contract, and therefore cannot know whether it will be compliant at the time of award. SBA's proposed changes require that a company only needs to be certified/recertified once a year and will not need to prove compliance at the date of bid or at the time of award.
- SBA believes the changes will have the following benefits:
  - This will allow a company to bid and win as much business as they can during a given year.



# California Sub-Bid Request Ads

## AECOM

300 South Grand Avenue . Los Angeles, CA 90071  
(213) 593-8100 tel (213) 593-8178 fax

### REQUEST FOR DBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as a Prime Contractor:

**Chino Basin Program Preliminary Design Report PL19005  
RFP-JV-18-009**

**For Inland Empire Utilities Agency  
Bid Due Date: January 17, 2019**

AECOM seeks Disadvantaged Business Enterprises (DBEs) as defined by 40 CFR Part 33. Certified DBEs must have the ability to provide proof of certification through the following entities:

- The United States Environmental Protection Agency (USEPA)
- The Small Business Administration (SBA)
- The Department of Transportation's State implemented DBE Certification Program (Caltrans)
- Tribal, State and Local Government

All certified subcontractor efforts are anticipated to support the Inland Empire Utilities Agency in the development of the Chino Basin Program Preliminary Design Report PL 19005. AECOM is seeking interested parties to potentially join our team in the following professional service work areas: (1) Geotechnical Engineering, (2) Drilling and Field Exploration, (3) Surveying and Aerial Mapping, (4) Hydrogeology and Groundwater Modeling, (5) Economic Impact/Benefit Business Case Evaluations, (6) Advanced Water Treatment Processes and Facilities, (7) Linear Infrastructure Design and Engineering, (8) Corrosion Engineering, (9) Cost Estimating, and (10) Alternative/Renewable Energy Production.

As part of our ongoing efforts of outreach and partnership, AECOM is seeking firms with relevant experience on similar types of contracts. Firms must meet the requirements of the Inland Empire Utilities Agency, as stipulated in the RFP. If you are interested in joining our team, please email your qualifications (limit two pages, including a firm description and a summary of representative relevant projects and key staff) and WBE/MBE Certificate(s) for review to Lesley Grant at [Lesley.Grant@aecom.com](mailto:Lesley.Grant@aecom.com) by 10:00 a.m. Monday, January 17, 2019.

Firms selected to participate on the team will be contacted directly and required to provide a more detailed proposal and relevant information.



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

### Contact Info:

**795 Folsom Street, 1st Flr, Room 1124  
San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)  
Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534  
Fax: (415) 778-6255**

**Publisher of  
Small Business Exchange  
weekly newspaper**

## SBA Proposes New Rule Changes for the HUBZone Program

### Continued from page 1

- More importantly – it gives government confidence that if they take the time and effort to compete and select an awardee – they will no longer be prevented from awarding a contract because the company was not in compliance at the time of offer or award.
- If the company is determined non-compliant by its annual recertification date, it must bring itself into compliance before continuing in the HUBZone program. However, its performance on contracts won in the previously compliant year will not be adversely affected.

In summary, these proposed rules will make it easier for HUBZone companies to establish and provide long-term employment in their communities—and, more importantly, improve the quality of solutions for our government.

For more information about the HUBZone program, visit [www.sba.gov/HUBZone](http://www.sba.gov/HUBZone).

### SOURCE:

<https://www.sba.gov/blogs/sba-proposes-new-rule-changes-hubzone-program>



# California Sub-Bid Request Ads

## ATKINSON CONSTRUCTION

Requests  
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

### Caltrans Contract 08-1C38U4

## Construction on State Highway 10 in Riverside County from Rte 10/60 Separation in Beaumont to Rte 10/111 Separation near Cabazon (08-Riv-10-6.7/R25.1)

**Bids Thursday, January 10, 2019**

**Description of Work, Services & Supply (but not limited to):** 6" / 8" Thermoplastic Traffic Stripe (Enhanced Wet Night Visibility), Alternative In-Line Terminal System, Asphalt, Automated Work Zone Information System, Base Bond Breaker, Class 2 Aggregate Subbase, Class 2 Aggregate Base (CY), Cold Plane Asphalt Concrete Pavement, Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Flatwork, Grind Existing Concrete Pavement, Hot Mix Asphalt (Type A), Individual Slab Replacement (RSC), Isolation Joint Seal (Silicone), Joint Seal (Preformed Compression), Jointed Plain Concrete Pavement, Jointed Plain Concrete Pavement (RSC), Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Midwest Guardrail System (Wood Post), Minor Concrete (Stamped Concrete), Modifying Existing Electrical LS System, Paint Traffic Stripe (2 Coat), Pavement, Pavement Markings, Paving Supply, PCCP, Plastic Traffic Drums, Rebar, Roadway, Roadway Excavation, Rock Blanket, Rubberized Hot Mix Asphalt (Gap Graded), Seal, Sign, Temporary Concrete Washout, Temporary Pavement Marker, Temporary Railing (Type K), Temporary Traffic Stripe (Paint), Traffic Control System, Trucking, Vegetation Control (Minor Concrete).

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$200,000,000**

11% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.estimating@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-1C38U4>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS  
through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **VICTOR LE**

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 880 – CONSTRUCTION ON  
STATE HIGHWAY IN ALAMEDA COUNTY IN  
OAKLAND FROM 0.2 MILE SOUTH OF THE 29TH  
AVENUE OVERCROSSING TO 0.2 MILE NORTH OF  
THE 23RD AVENUE OVERCROSSING, Contract No.  
04-1A6834,**

**Federal Aid Project No. ACSB11M-880-1(084)E**

**Disadvantaged Business Enterprise Goal  
Assigned is 15%**

OWNER

**STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION**

**1727 30th Street, Bidder's Exchange, MS 26, Sac-  
ramento, CA 95816**

**BID DATE: December 18, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CHANNELIZER & MARKERS, CRACK SEALING, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, HAZARDOUS MATERIAL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC GRINDING, PCC PAVING, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 2 AGGREGATE SUBBASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

**Visit [www.sbeinc.com](http://www.sbeinc.com) to download  
a PDF version of the latest  
SBE Newspaper and SBE Newsletter**



# California Sub-Bid Request Ads

## ATKINSON CONSTRUCTION

Requests  
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

**Caltrans Contract 08-0Q75U4  
Construction on State Hwy 60  
in San Bernardino and Riverside Counties  
from Euclid Avenue Undercrossing in Ontario  
to Route 60/91/215 Separation in Riverside  
Bids Thursday, January 17, 2019**

**Description of Work, Services & Supply (but not limited to):** Asphalt, Aggregate Base, Aggregate Subbase, Alternative Inline Terminal System, Base Bond Breaker, Clear and Grub, Concrete Barrier (various types), Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Excavation, Fence, Flatwork, Furnish and Install Sign Structure (Truss), Grind Existing Concrete Pavement, Individual Slab Replacement (RSC), Joint Seals, Jointed Plain Concrete Pavement (including RSC), Landscape, Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Minor Concrete (Curb / PCC Dike, various types / Stamped Concrete / Curb, Sidewalk and Curb Ramp / Vegetation Control), Midwest Guardrail System (Wood Post), Miscellaneous Iron and Steel, Maintenance of Traffic, Noise Monitoring, OHSS, Pavement, Pavement Marking / Traffic Stripe, Pavement Supply, PCCP Paving, Pipe Supply (18" Slotted Corrugated Steel Pipe - .064" thick), QA/QC, Rapid Strength Concrete Base, Road Barrier, Roadway, Roadway Excavation, Rock Blanket, Seal, Sign, Survey, Temporary Crash Cushion Module, Temporary Railing (Type K), Temporary Traffic Screen, Traffic Control System, Transition Railing (Type WB-31), Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$140,000,000**

**14% DBE Project Goal**

**\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\***

**Guy F. Atkinson  
License # 1004388**

**18201 Von Karman Ave, 8th Floor, Irvine, CA 92612**

**social.esteeming@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252**

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-0Q75U4>

**Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS  
through our online service, BuildingConnected.**

**Please contact Atkinson with any questions or for help with your bid.**



## Kiewit

**Kiewit Infrastructure West Co.  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax: 707-439-7301**

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction of Downtown/Riverfront Streetcar Civil, Track, Structures, Stations and Systems Project in Sacramento.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Sacramento Streetcar Project  
Bid Document No: S030.08.01  
Control No: 2018094**

**Owner: Sacramento Regional Transit District  
Bid Date: January 11th, 2019 at 2:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

wanted for the following scopes, including, but not limited to:

Aggregates, AC Paving, AC Milling/Cold Plane, Bus Shelter/Canopy, Catholic Protection, CIDH, Clearing and Grubbing, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Cast in Place Concrete Structures/Pavement, Demolition, Detectable Warning Surface, Earthwork, Electrical & Communications, Erosion Control, Equipment Rental, Fencing & Gates, Flashbutt Welding, Grind Existing Bridge Deck, Grind Existing Concrete Pavement, Groundwater Treatment, Guardrail, Hydraulic Mulch and Dry Seed, Joint Seal, Landscaping, Lighting, Message Signs, Minor Concrete, Misc. Metals, OCS/TPSS, OCS Foundations, Pavers Brick & Granite, Painting & Coating, Pavement Markings, Piping & Valve Supply, Precast Concrete, Quality Control, Movable Bridge Balancing, Traffic Control, Traffic Signals, Track Rail & OTM, Special Track, Steel Ties & Encapsulation, Sawcutting/Coring, Security, Signage/CMS, Site Furnishings, Sheet Metal, Shoring, Slurry Seal, Structural Steel, SWPPP, Survey, Trucking & Hauling, Temp Facilities, Sweeping, Utilities, Utility Bypassing, Utility Locating, Vehicle Maintenance & Storage Facility, Wayside Signaling & Highway Rail Road Crossing Warning Systems, Wood Ties, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**

**January 4, 2019 and Quotes**

**NO LATER THAN January 10, 2019 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds will be required for subcontractors

Davis-Bacon Act Applies

Buy America Requirements Apply

**An Equal Opportunity Employer**

CA Lic. 433176

DIR # 100001147

## Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

[www.sbeinc.com](http://www.sbeinc.com)



# California Sub-Bid Request Ads



## McCarthy Building Companies

Seeking SLBE and ELBE Subcontractors and Suppliers for:

**CITY OF SAN DIEGO - PLAZA de PANAMA – BALBOA PARK – HARD BID  
PARKING STRUCTURE – SITE IMPROVEMENTS & STRUCTURES – BRIDGE - PIPELINES**

**RFI Deadline: Monday December 17, 2018 before 12:00 pm**

**Subcontractor Pricing Due: Tuesday January 8, 2019 before 11:00 am**

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers for this project. **Please submit your RFI's and proposals per above deadline.**

ADDENDA A, B, C, D, E, F, and G HAVE BEEN ISSUED. PLEASE FOLLOW THE LINK BELOW.

This project includes a new parking structure, cast in place bridge and campus wide site work. Major trades include Shoring, Demolition & Earthwork, SWPPP, Site Utilities, Site Concrete, AC Paving, Pavers, Pavement Markings, Landscaping, Fountains, Structural Concrete, Reinforcing & PT, Masonry, Miscellaneous Metals, Rough Carpentry, Waterproofing, Sheetmetal, Doors, Frames & Hardware, Overhead Doors, Metal Studs & Plaster, Glazing, Painting, Parking Equipment, Elevators, Fire Protection, Plumbing, HVAC, and Electrical.

Assistance is available to **Small Local Business Enterprise (SLBE)** and **Emerging Local Business Enterprise (ELBE)** companies in obtaining necessary equipment, supplies & materials as well as in obtaining bonding, lines of credit, or insurance.

Please include your bonding company information and bond rate along with your company's EMR for the last 3 years. This is a **Prevailing Wage** job. Please hold your bid for 120 days.

Bidding Documents: The bidding documents can be viewed and downloaded for free - now through BuildingConnected and through the McCarthy Box webpage:

<https://mbc.box.com/s/snd4696f8e2mjs5q2ljhswiifpz2ibs>

**RFI's:** RFI's are to be directed to Spencer Yoder, [syoder@mccarthy.com](mailto:syoder@mccarthy.com)

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal.

We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.



**Proven Management, Inc.**  
225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Small Business Enterprise, Minority Business Enterprise and Women Business Enterprise (SBE/MBE/WBE) suppliers and subcontractors for the following project:

**BAY AREA RAPID TRANSIT DISTRICT  
CIVIC CENTER STATION SCISSOR STAIRS PROJECT  
CONTRACT NO. 111A-112  
Bids: 01/08/19 @ 2 PM**

**SBE GOAL – 5% MBE GOAL – 18.2% WBE GOAL – 9.3%**

DEMOLITION; HAZARDOUS MATERIALS ABATEMENT; CONCRETE RESTORATION, CONCRETE FORMING; FALSEWORK; CAST-IN-PLACE CONCRETE; NON-SHRINK GROUT; METAL WELDING; STRUCTURAL STEEL FRAMING; METAL STAIRS; METAL RAILINGS; THERMAL MOISTURE PROTECTION; METAL DOORS; DOOR HARDWARE; FINISHES; SIGNAGE; LIGHTING; ELECTRICAL

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE/MBE/WBE certified suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE/MBE/WBE certified suppliers, subcontractors, truckers. PMI is a signatory to the Operating Engineers, Carpenters and Laborers Collective Bargaining Agreements.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call 510-671-0000.

**We are an Equal Opportunity Employer**



## MARICOPA, ARIZONA SUB-BID REQUEST AD

**Project: Price Freeway (SR 101L) Baseline Rd – SR 202L (Santan)**

**Project # 055 H6873 01C**

**OWNER: ADOT – DBE Construction Goal 14.33% // ADOT – DBE Design Goal 9.51%**

**BID DATE: JANUARY 25TH, 2019 • BID TIME: 2:00 P.M.**

**\*\*Please respond by 5:00 p.m., JANUARY 16TH, 2019\*\***

**Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:**

- TRUCKING
- IMPORT BORROW
- AGGREGATE BASE
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY
- QUALITY CONTROL
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL
- STREET SWEEPING
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- ROCK SLOPE PROTECTION
- STORMDRAIN / UNDERGROUND UTILITIES
- AGGREGATE SUPPLY
- DEMOLITION / BRIDGE REMOVAL
- CONCRETE BARRIER
- TEMPORARY CONCRETE BARRIER

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. **\*\*Subcontractors must provide a current contractor's license number and AZ UTRACS current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Mitch Gamache @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164  
e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **Eric Allred**

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS CONTRACT NO. 04-3K6004 -  
FOR CONSTRUCTION ON STATE HIGHWAY IN  
SANTA CLARA COUNTY IN SAN JOSE FROM  
0.2 MILE SOUTH OF CAPITOL EXPRESSWAY  
UNDERCROSSING TO 0.2 MILE NORTH OF  
CURTNER AVENUE UNDERCROSSING**

**DVBE GOAL: 5%**

OWNER

**STATE OF CALIFORNIA -  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: December 20th, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disabled Veterans Business Enterprises and Small Business Enterprises, for the following types of work and supplies/materials including but not limited to: Cold Plane, Construction Area Sign, Construction Site Management, Crack Sealing, Electrical, Emulsion Supplier, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Roadside Signs, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Traffic Control Material Supplier, Traffic Control /Engineer, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](mailto:ftp@desilvagates.com) and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

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Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **Eric Allred**

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**FFY 2016-17 STREET RESURFACING PROJECT  
MARCH LANE, PERSHING AVENUE AND  
ARCH AIRPORT ROAD**

**Federal Aid Project No. STPL-5008(172)**

**City Project No. PW 1610**

**Disadvantaged Business Enterprise Goal**

**Assigned is 17%**

OWNER

**CITY OF STOCKTON**

**425 N. El Dorado Street, Stockton, CA 95202**

**BID DATE: DECEMBER 20TH, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **Adjust Iron, Clearing and Grubbing/Demolition, Cold Plane, Construction Area Sign, Crack Sealing, Electrical, Emulsion Supplier, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Lead Compliance Plan, Minor Concrete, Object Markers, Paving Stone Supplier, Roadside Signs, Slurry Seal, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Traffic Control Systems, Traffic Control Material Supplier, Traffic Control/Engineer, Tree Removal/Trimming, Trucking, Water Trucks, Street Sweeping, Erosion Control Material, Hot Mix Asphalt (Type A) Material.**

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Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

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At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **ERIC ALLRED**

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 20 – CONSTRUCTION ON  
STATE HIGHWAY IN COLUSA COUNTY NEAR  
WILLIAMS FROM 0.2 MILE EAST OF  
HUSTED ROAD TO 0.3 MILE WEST OF POW-  
ELL SLOUGH BRIDGE,  
Contract No. 03-1G3204,**

**Disabled Veteran Business Enterprise Goal**

**Assigned is 3%**

OWNER

**STATE OF CALIFORNIA**

**DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: JANUARY 8, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to: **AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, EMULSION SUPPLIER, EROSION CONTROL, LEAD COMPLIANCE PLAN, MINOR CONCRETE STRUCTURE, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](mailto:ftp@desilvagates.com) and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

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# November Jobs Creation: U.S. +155,000; Canada +94,000

[Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com)]

By Alex Carrick,

There was a dramatic reversal in fortune on the jobs front between the U.S. and Canada in November.

It wasn't that the U.S. number from the Bureau of Labor Statistics (BLS) was so bad. At +155,000, it slowed from +237,000 the month before, but it was still a solid increase.

Rather, it was that Canada set a blistering pace. Statistics Canada's figure of +94,000 jobs was the biggest monthly increase in more than six-and-a-half years, dating back to March 2012 (also +94,000).

Canada's unemployment rate in November improved to 5.6%, the lowest it's been in more than 40 years.

America's unemployment rate stayed the same in November as in October, but keep in mind that the current level of 3.7% is the tightest in almost 50 years.

Canada may have had a better November than the U.S., but for year-to-date 2018, it's been the latter that has been vastly outperforming the former.

U.S. monthly average jobs creation so far this year has been +206,000, +12.7% above last year's comparable figure of +183,000.

Canada's monthly average jobs bump to date in 2018 has been only +14,000, -58% versus January-November 2017's climb of +33,000.

The slight softening in U.S. jobs creation was foreshadowed by weekly initial jobless claims numbers that were on a gradual incline. After touching a bottom of just 202,000 for the week ending September 8, 2018, they have been inching upwards to exceed 230,000 for the latest two reporting periods.

In November, the U.S. total jobs increase was spread across six industrial sectors: 'education and health', +34,000; 'professional and business services', +32,000; 'manufacturing', +27,000; 'transportation and warehousing', +25,000; 'retail trade', +18,000; and 'leisure and hospitality', +15,000.

Construction, with a mediocre gain of +5,000 jobs, did not make the list of frontrunners.

The payroll pickup of +35,000 in 'education and health' came almost entirely in 'health care' alone (+32,000). Hospitals (+13,000) went on a hiring binge.

Within 'professional and business services' (+32,000), three sub-sector leaders were:

America's unemployment rate **stayed the same in November as in October. The current level of 3.7% is the tightest in almost 50 years. Canada's unemployment rate in November improved to 5.6%, the lowest it's been in more than 40 years.**



'temporary help services', +8,000; 'computer systems and design services' (also +8,000); and 'architectural and engineering services', +6,000.

In 'transportation and warehousing' (+25,000), courier and messenger firms raised staffing by +10,000 jobs. They are undoubtedly thinking ahead to the gift-giving holiday season.

Xmas may also be the reason the number of jobs in retail shot up in November (+18,000), with 'general merchandise stores' (+39,000) being particularly eager to acquire additional personnel.

The total number of government jobs in the U.S. in November shrank by 6,000. Washington (+3,000) and local (+4,000) government were on the watch for more workers, but they couldn't overcome the payroll contraction at the state level (-13,000).

With the heat turned down on hiring in November, compensation advances also eased a little.

For production and non-supervisory workers (i.e., omitting bosses) throughout the economy, average hourly and weekly earnings were both +3.2% year over year. For construction workers as a subset of 'all jobs', their earnings rewards were a bit better, at +4.2% hourly and +3.4% weekly.

Including bosses, November's earnings gains were +3.1% hourly and +2.8% weekly for 'all jobs' and +3.7% hourly and +2.9% weekly for construction workers. All the foregoing earnings advances, however, were either even with or below what were recorded in October.

The Federal Reserve has modified its stance on raising interest rates to put less emphasis on returning to 'neutral' (i.e., 3.00% for the federal funds rate from a current range of 2.00% to 2.25%). Instead, it will favor decision-making that is 'data driven'.

The relaxation evident in November's labor report (i.e., with respect to hiring and wage increases) releases some of the demand and inflationary pressures that had accumulated in the super-charged U.S. jobs market.

Early in 2019, it may be the Bank of Canada that has its feet to the fire more than the Fed with respect to 'data-driven' interest rate policy. The +94,000-change in jobs north of the border in November was composed almost entirely of higher-paying and more stable permanent positions (+90,000). The part-time jobs increase was only +4,000.

Also, it was the private sector (+86,000 jobs) that stepped up more than the public sector (+8,000).

The number of construction workers in Canada in November rose by +15,000. Production-line employees did not fare as well. The payroll of the Canadian manufacturing sector drifted sideways. The impacts of the layoffs announced by General Motors for plants in both the U.S. and Canada will be delayed until the end of next year.

Among Canada's provinces, the biggest month-to-month gains in employment in November were recorded in Quebec (+26,000), Alberta (+24,000), Ontario (+20,000) and British Columbia (+16,000).

On a year-over-year jobs-increase basis, Prince Edward Island (+3.6%) has been the leader, followed by Saskatchewan (+2.7%), Alberta (+2.6%) and B.C. (+1.7%).

Currently, B.C. is the province with the lowest unemployment rate (4.4%). Next in line are Quebec (5.4%), Saskatchewan (5.5%) and Ontario (5.6%).

Cannabis-related Jobs:

You know you're living in extraordinary times when there's a whole section in Statistics Canada's latest jobs report devoted to cannabis-related employment. Non-medicinal cannabis usage has been legal in Canada since October 17th of this year.

Employment in the industry has risen to 10,400 jobs from less than 2,000 a year ago. Slightly more than half of cannabis-related jobs are in agriculture. Other aligned positions are mainly in education, health care and retail.

The median age of cannabis workers is younger than for all workers, 35 compared with 40.

Finally, more than half of all 'cannabis-related' employees reside in Ontario, the province with the highest concentration of licensed producers.

**SOURCE:**

<https://www.constructconnect.com/blog/economy/november-jobs-creation-u-s-155000-canada-94000/>



## **SAN FRANCISCO TRAFFIC COMPANY & FORENSIC SERVICES DIVISION (TCFSD)**

### **REQUEST FOR QUALIFICATIONS TRADES: FIRE PROTECTION/PILES**

**ISSUED: 12/04/2018**

**DUE: 12/18/2018**



#### **GENERAL PROJECT INFORMATION**

The proposed San Francisco Police Department (“SFPD”) Traffic Company and Forensic Services Division (“TC&FSD”) project is a three story building with approximately 90,000 square feet of floor space, plus about 6,300 square feet of unconditioned semi-open motorcycle parking outside of the building’s footprint for the Traffic Company, which occupies roughly 20% of the building program area.

#### **Submittal Requirements**

Completed Request For Qualifications (RFQ) submittals shall be due on 12/18/2018 by 5:00 PM. RFQ submittals shall be submitted via building connected or emailed to [rachel.browne@clarkconstruction.com](mailto:rachel.browne@clarkconstruction.com). Email subject line must read “TCFSD RFQ – COMPANY NAME”

#### **Availability of RFQ Documents**

All subcontractors can access the RFQ documents at the following Box link, which is synced with Building Connected: <https://clarkconstruction.box.com/v/crimelabrfq>.

#### **Requests for Information and Contact**

Subcontractors shall promptly notify Clark in writing of any ambiguity, discrepancy, or omission discovered in the Request for Qualifications documents. All inquiries shall be submitted via e-mail to [rachel.browne@clarkconstruction.com](mailto:rachel.browne@clarkconstruction.com).